Report of the Directors and

Financial Statements for the Year Ended 31 December 2011

<u>for</u>

Golf Union of Wales

Dunn & Ellis Statutory Auditors
St David's Building
Lombard Street
Porthmadog
Gwynedd
LL49 9AP

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Company Information

for the Year Ended 31 December 2011

DIRECTORS:

Mr A M Ingram Mrs R L Fleet Mrs J M Ganz Mr N H Niblett Mr A G Bates Dr V J Franklin Mrs T Carradice Mr J G Jermine

SECRETARY:

Mr R Dixon

REGISTERED OFFICE:

Catsash Newport Gwent NP18 1JQ

REGISTERED NUMBER:

06027404 (England and Wales)

SENIOR STATUTORY

AUDITOR:

Iorwerth Ll. Williams

AUDITORS:

Dunn & Ellis Statutory Auditors

St David's Building Lombard Street Porthmadog Gwynedd LL49 9AP

Report of the Directors

for the Year Ended 31 December 2011

The directors present their report with the financial statements of the company for the year ended 31 December 2011.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the administration of Golf in Wales and related activities.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2011 to the date of this report.

Mr A M Ingram Mrs R L Fleet Mrs J M Ganz Mr N H Niblett Mr A G Bates Dr V J Franklin

Mrs T Carradice

Other changes in directors holding office are as follows:

Mr E W Lloyd - resigned 14 March 2011 Mr J G Jermine - appointed 14 March 2011

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law, the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

AUDITORS

The auditors, Dunn & Ellis Statutory Auditors, will be proposed for re-appointment at the forthcoming Annual General Meeting.

Report of the Directors for the Year Ended 31 December 2011

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies

ON BEHALF OF THE BOARD:

Mr R Dixon

Date:

Report of the Independent Auditors to the Members of Golf Union of Wales

We have audited the financial statements of Golf Union of Wales for the year ended 31 December 2011 on pages six to eleven. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page two, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the financial statements to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies, we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2011 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion, the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

Report of the Independent Auditors to the Members of Golf Union of Wales

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the Report of the Directors.

Iorwerth Ll. Williams (Senior Statutory Auditor)

for and on behalf of Dunn & Ellis Statutory Auditors

St David's Building Lombard Street

Porthmadog Gwynedd

LL49 9AP

Date: 28/5/12

Profit and Loss Account for the Year Ended 31 December 2011

		31.12.11		31.12.10)
7	lotes	£	£	£	£
TURNOVER			67,508		66,000
Cost of sales			68,878		62,909
GROSS (LOSS)/PROFIT			(1,370)		3,091
Administrative expenses			745,649		751,988
	,		(747,019)		(748,897)
Other operating income			781,727		778,690
OPERATING PROFIT	2		34,708		29,793
Income from fixed asset investments Interest receivable and similar income		4,783 5,510		5,939 2,783	
interest receivable and similar meome	_	3,310	10,293	2,763	8,722
			45,001		38,515
Interest payable and similar charges			8,740		3,730
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			36,261		34,785
Tax on profit on ordinary activities	3		1,116		584
PROFIT FOR THE FINANCIAL YEAR			35,145		34,201

Balance Sheet

31 December 2011

		31.12.1	1	31.12.10)
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	4		124,878		134,708
Investments	5		80,051		75,193
			204,929		209,901
CURRENT ASSETS					
Stocks	6	25,222		22,908	
Debtors	7	9,013		46,338	
Cash at bank	•	484,705		272,416	
		518,940		341,662	
CREDITORS					
Amounts falling due within one year	8	102,686		44,277	
NET CURRENT ASSETS			416,254		297,385
TOTAL ASSETS LESS CURRENT					
LIABILITIES			621,183		507,286
			•		ŕ
CREDITORS					
Amounts falling due after more than one					
year	9		5,000		<u>7,500</u>
NET ASSETS			616 102		400 706
NET ABSETS			616,183		499,786
ACCUMULATED FUND					
Restricted funds-GDW	10		158,935		77,683
Profit and loss account	10		457,248		422,103
			616,183		499,786

The financial statements have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies and with the Financial Reporting Standard for Smaller Entities (effective April 2008).

The financial statements were approved by the Board of Directors on its behalf by:

23dMg 7012 and were signed on

Mr A G Bates - Director

Mr J G Jermine - Director

Notes to the Financial Statements for the Year Ended 31 December 2011

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Land and buildings - 2% on cost

Plant and machinery etc - 25% on cost, 20% on cost and 15% on cost

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

Grant Income

Grants received in respect of expenditure charged to the profit and loss account during the year are included in the profit and loss account.

The remainder are deferred and will be included in the profit and loss account by instalments over the expected useful lives of the related asses or as the expenditure is incurred.

Any deferments are included on the balance sheet as creditors due within or after one year.

2. OPERATING PROFIT

3.

The operating profit is stated after charging/(crediting):

Tax on profit on ordinary activities

Depreciation - owned assets Profit on disposal of fixed assets EGA & other expenses (Note 10) Pension costs	£ 9,829 (2,599) 3,187 21,950	£ 11,509 - 3,734 23,291
Directors' remuneration and other benefits etc		
TAXATION		
Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows:	31.12.11 £	31.12.10 £
Current tax: UK corporation tax	<u>1,116</u>	584

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31.12.10

584

31.12.11

1,116

Notes to the Financial Statements - continued for the Year Ended 31 December 2011

4. TANGIBLE FIXED ASSETS

	Land and	Plant and machinery	
	buildings	etc	Totals
	£	£	£
COST			
At I January 2011	180,700	171,256	351,956
Disposals		_(18,086)	(18,086)
At 31 December 2011	180,700	153,170	333,870
DEPRECIATION			
At I January 2011	57,824	159,424	217,248
Charge for year	3,614	6,215	9,829
Eliminated on disposal	***	(18,085)	(18,085)
At 31 December 2011	61,438	147,554	208,992
NET BOOK VALUE			
At 31 December 2011	119,262	5,616	124,878
At 31 December 2010	122,876	11,832	134,708

The freehold land and buildings are subject to a right of pre-emption in favour of the Celtic Manor Hotel Limited, which is operative in the event of the Union seeking to dispose of the property.

5. FIXED ASSET INVESTMENTS

	Deutsche bank investments £
COST At 1 January 2011 Additions	75,193 4,858
At 31 December 2011	80,051
NET BOOK VALUE At 31 December 2011	80,051
At 31 December 2010	75,193

The Fixed asset Investments represent a portfolio of investments held by the Welsh Ladies Golf Union and transferred to the Golf Union of Wales. In accordance with generally accepted accounting practice, the investments are stated at market value in the accounts. Income from the portfolio together with gains/losses on sale of investments is taken to the income and expenditure account.

6. STOCKS

	31.12.11	31.12.10
	£	£
Stocks	<u>25,222</u>	22,908

Notes to the Financial Statements - continued for the Year Ended 31 December 2011

7.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		31.12.11	31.12.10
		£	£
	Trade debtors	6,557	43,800
	Other debtors	2,456	2,538
		9,013	46,338
8.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		31.12.11	31.12.10
		£	£
	Bank loans and overdrafts	17,108	5,694
	Trade creditors	8,369	8,304
	Taxation and social security	4,774	1,807
	Other creditors	72,435	28,472

Other creditors of £72,435 includes a deferred grant income from Sport Wales of £2,700 in respect of the costs of a player development website, £14,000 in respect of a coaching grant from the Royal and Ancient Golf Club, deferred income of £10,020 in respect of Elite Cymru & Talent Support and £35,000 in respect of a coaching centre grant. It also includes two provisions in respect of the World Championships and for hosting the Home Internationals, these totalled £5,000, and £3,000 respectively on which the expenditure will be incurred in 2012, and accrued expenses totalling £2,715.

The 2010 comparative figure of £28,472 comprised a deferred grant from Sport Wales of £7,500 in respect of the costs of a player development website and £14,000 in respect of a coaching grant from the Royal and Ancient Golf Club as well as accrued expenses totalling £6,972.

9. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	31.12.11	31.12.10
	£	£
Bank loans	5,000	7,500

The loan from the Royal & Ancient Golf Club of St Andrew is interest free and is repayable in equal annual instalments over 20 years. The final instalment of the loan being due for repayment in 2014.

Page 10 continued...

102,686

44,277

Notes to the Financial Statements - continued for the Year Ended 31 December 2011

10. ACCUMULATED FUND

	Profit and loss account £	Restricted funds-GDW £	Totals £
At 1 January 2011	422,103	77,683	499,786
GUW Profit for the year	35,145		35,145
GDW Profit for the year	· -	37,861	37,861
Fund movements for the year	-	43,391	43,391
At 31 December 2011	457,248	158,935	616,183

The movement in the GDW restricted funds comprises the release of the 2010 Sportsmach funding totalling £9,680 and the inclusion of the 2011 deferred income of £3,071 for the same fund as well as the deferment of £50,000 in respect of the Wrexham development fund.

The GDW surplus for the year and the balance brought forward represents income surpluses from this and previous years, which are restricted funds in accounts of Golf Union of Wales. The restricted funds must be spent in accordance with the objectives of Golf Development Wales.

Trading and Profit and Loss Account for the Year Ended 31 December 2011

	31.12.11 £	£	31.12.10 £	£
Turnover	æ.	æ	r	L
Entrance fees- Men's domestic	44,276		42,092	
Entrance fees-Ladies domestic	23,232		23,908	
		67,508		66,000
Cost of sales				
Expenses-Men's domestic	40,854		38,717	
Expenses-Ladies domestic	28,024	(0.070	24,192	(2.000
		68,878		62,909
GROSS (LOSS)/PROFIT		(1,370)		3,091
Other transmi				
Other income Sundry receipts	156		697	
Subscriptions (Note 1)	501,567		502,101	
Sponsorship (Note 2)	22,394		22,380	
Insurance commissions	1,650		1,950	
Dragon Brooches	(340)		112	
Grants received (Note 3)	256,300		251,450	
Other fixed asset invest - FII	4,783		5,939	
Deposit account interest	<u>5,510</u>		<u>2,783</u>	
		792,020		787,412
		790,650		790,503
Expenditure				
Rates and water	214		6,210	
Insurance	8,165		8,505	
Heat & light	3,809		3,144	
Repairs to property	1,427		2,797	
Wages	201,578		196,299	
Pensions	21,950		23,291	
Telephone	5,395		5,037	
Post and stationery	8,559		12,560	
Travelling	305		-	
Motor and travelling expenses	11,091		11,442	
Computer repairs and maintenance Contribution GDW	8,769 24,000		6,537	
Meetings expenses	6,206		24,000 9,999	
Household and cleaning	948		964	
Talent support awards expense	1,816		4,181	
Elite cymru	30,000		16,500	
Talent support	9,000		24,500	
Gifts and samples	255		154	
Sundry expenses	4,039		5,419	
Union colours and clothing	401		6,725	
Training & subscriptions	20,081		20,996	
Coaching and Squads (Note 7)	180,788		147,392	
Accountancy	2,715		2,585	
Legal and professional fees	1,200		423	
Men's' Int'l events (Note 4) Ladies' Int'l events (Note 5)	74,907 55 700		88,535	
Ladies III I events (Note 3)	55,799		55,885	
			100 Marie 100 Ma	
Carried forward	683,417	790,650	684,080	790,503

This page does not form part of the statutory financial statements

Trading and Profit and Loss Account for the Year Ended 31 December 2011

	31.12.1	1	31.12.1	0
	£	£	£	£
Brought forward	683,417	790,650	684,080	790,503
Committee expenses (Note 6)	50,865		51,371	
EGA & other expenses (Note 10)	3,187		3,734	
		737,469		739,185
		53,181		51,318
Finance costs				
Bank charges	995		1,294	
Discounts	(45)			
Bank interest	(17)		-	
Leasing	8,757	0.400	3,730	5.00.4
		9,690		5,024
		43,491		46,294
Depreciation				
Freehold property	3,614		3,614	
Plant and machinery	3,375		3,375	
Computer equipment			4,520	
		9,829		11,509
		33,662		34,785
Profit on disposal of fixed assets				
Motor vehicles		2,599		
NET PROFIT		36,261		34,785

Golf Development Wales

Profit and Loss Account for the Year Ended 31 December 2011

	31.12.11		31.12.10)
	£	£	£	£
Turnover				
Legacy fund RCW		12,500		-
Other income				
Sport Wales-coaching	44,000		44,000	
Sport Wales-Golf Development	160,000		160,000	
Sport Wales-Legacy Fund	35,000		17,500	
R & A grant	10,000		10,000	
Golf Foundation	24,000		24,000	
Sportsmatch grants	14,109		41,095	
European tour	7,040		7,400	
Sponsorship	835		11,077	
Golf Union of Wales	24,000		24,000	
		318,984		339,072
				<u></u>
		331,484		339,072
Expenditure				
Rates and water	(1,963)		1,932	
Insurance	666		2,133	
Wages	117,937		114,328	
Pensions	10,583		10,456	
Telephone	3,027		2,212	
Post and stationery	2,737		3,937	
Advertising	828		881	
Travelling	3,784		5,805	
Motor expenses	14,219		12,937	
Training	1,998		63	
Computers and software	636		1,423	
Meeting expenses	656		1,311	
John Collins/Junior Rose Bowl	-		353	
Sundry expenses	809		1,073	
UK Coach coordinator	24,019		24,000	
Coach education programme	8,125		9,935	
Accountancy	194		566	
Special project funding Sportsmatch expenditure	78,908		74,914	
Criminal records/child protection	14,109 2,634		41,095	
Legacy fund officer	2,034 9,400		3,409	
Legacy fund officer	2,400	202 206	10,817	222 500
		293,306		323,580
		38,178		15,492
Finance costs				
Bank charges	323		301	
Discounts	<u>(6</u>)			
	· · · · · · · · · · · · · · · · · · ·	317		301
NET PROFIT		37,861		15,191

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Golf Union of Wales Notes to the Detailed Income and Expenditure account for the year ended 31st December 2011

Full members 460,680 466,777 Country members 23,242 19,010 Junior members 27,585 29,208 Individual members 3,195 3,966 Subscription surcharge 3,347 - 518,049 518,961	
Less:- Ladies Golf Union 16,483 16,860	
	502,101
2 Sponsorship	<u> </u>
Magners Welsh Handicap Team Championship - - PING Mixed Foursomes 6,000 5,000 Towergate 15,000 15,000 Future Financials - 1,880 Other 1,394 500	22,380
3 Grants received	
Royal & Ancient Golf Club 66,000 50,000 Sport Wales 124,300 120,450 Elite Cymru 30,000 16,500 Talent Support 9,000 24,500 Sport Wales-Coach Cymru 27,000 40,000	
256,300	251,450

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for the year ended 31st December 2010			
	<u>2011</u>	<u>2010</u>	
Men's International Events			
Men's European International Events			
European Men's Individual Championship	2,400	4,000	
European Club Cup	-	1,000	
European Men's Team Championship	11,076	13,893	
European Boys Team Championship	10,587	14,527	
European Young Masters	6,352	6,194	
Provision for World Championships	2,500	-	
	32,910	6	39,614
Miscellaneous Events			
Junior Open	-	334	
Jones Cup	2,345	2,911	
Reid trophy	•	200	
Sherry Cup	10,868	10,084	
Eisenhower Trophy	-1,108	10,209	
Finnish Amateur	-	-260	
Portuguese Amateur	1,200	2,400	
South African Masters	-	2,347	
Wales v England Boys	1,462	1,231	
Wales v Ireland Boys Match	2,564	2,022	
Under 16 Quadrangular Matches	4,697	6,883	
Boys match v Yorkshire	1,270	780	
Boys match v Surrey	807	1,161	
Spanish Amateur	1,200	-	
	25,304	4	40,302
Home Internationals			
Home Internationals-Men	12,046	6,136	
Home Internationals-Seniors	5,125	5,883	
Home Internationals-Boys	4,515	8,350	
Less:- R & A grant received	-5,000	-11,750	
	16,68	7	8,619
	74,90		88,535

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Ladies' International Events	<u>2011</u>	<u>2010</u>	
European Events			
European Ladies Individual Championship	2,346	2,826	
European Ladies Team Championship	10,836	11,956	
European Girls team Championship	11,671	7,857	
Portuguese Amateur	2,380	2,400	
Junior Ryder Cup	-	173	
Spanish Ladies Championship	4,200	2,400	
Scottish Girls Championship	3,157	3,234	
Espirito Santo	-	7,532	
Provision for World Championships	2,500	-	
	37,090		38,378
Home Internationals	·		-
Home Internationals-Ladies	4,782	5,854	
Home Internationals-Seniors	5,834	3,823	
Home Internationals-Girls	8,093	7,830	
	18,709		17,507
	55,799	-	55,885

	for the year ended 31st December 2011				
		<u>201</u>	<u>1</u>	<u>2010</u>	
6	Committee Expenses				
	Championship and Rules(Note 8)	14,796		19,331	
	Management	2,417		1,008	
	Communications	7,449		10,631	
	Teams and performance (Note 9)	3,488		5,200	
	Golf course management	4,253		4,682	
	Handicap and Course rating	18,461		10,519	
			50,865		51,371
7	Coaching and Squads	-		-	
	Pays aguad	10.076		0.004	
	Boys squad	10,076		8,064	
	Men's squad Tier 1,2 and 3	8,559		7,211	
	Psychology, Fitness and sports science	1,800 12,416		5,711	
	Academy squads	17,751		5,686	
	National coaches	89,851		10,231 88,090	
	Regional coaches	21,433		00,090 15,384	
	Regional squads	-565		-241	
	Miscellaneous	4,857		-241	
	European team challenge	7,705		_	
	Ladies warm weather	6,749		6,845	
	Girls' training	155		411	
			180,788		147,392
8	Championship and Rules	-		-	
	Home International administration	3,000		6,079	
	Travelling	7,414		6,561	
	Rules school GUW	531		524	
	Rules school R&A	766		1,348	
	Championship equipment	3,084		4,819	
		·	14,796	,	19,331
9	Teams and performance	-		-	
	Men's selectors	657		495	
	Ladies selectors	1,195		1,882	
	Boys selectors	1,068		978	
	Senior Men's' selectors	-		259	
	Committee expenses	569		1,586	
			3,488		5,200
		-	3,488	-	5,:

10 EGA and other expenses	<u>2011</u>	<u>2010</u>
EGA- A B Morgan	-	504
Open Championship	2,038	2,313
Road shows	356	319
Forums	793	598
	3,187	3,734